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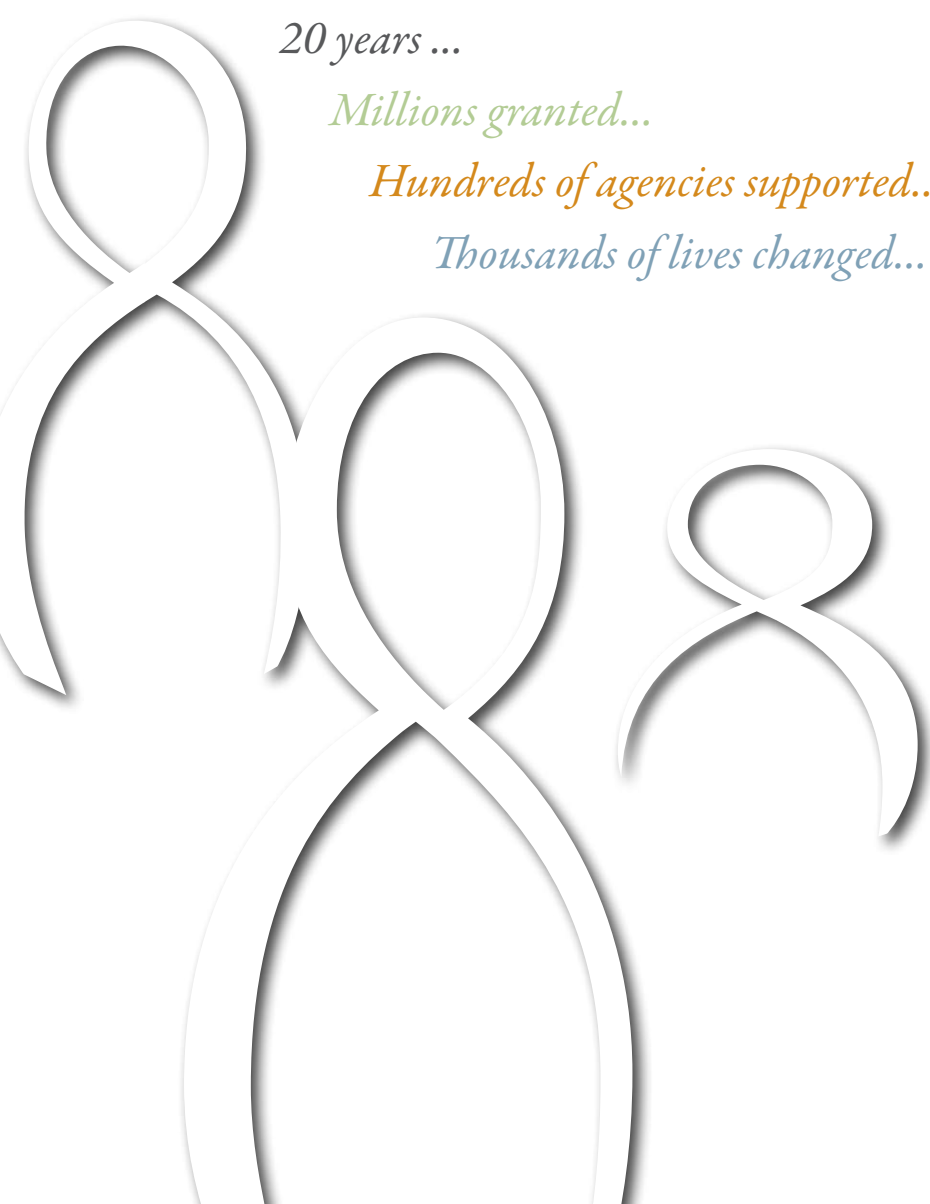
SO MUCH DONE... SO MUCH MORE TO DO.

20 years ...

Millions granted...

Hundreds of agencies supported...

Thousands of lives changed...



NATIONAL
AIDS FUND
- 20 YEARS

Community. Diversity. Philanthropy.

COMMUNITY

DIVERSITY

PHILANTHROPY



DEAR FRIENDS AND SUPPORTERS,

As we enter 2008, the National AIDS Fund (NAF) honors 20 years of marshalling national resources and directing them to communities most impacted by HIV/AIDS.

There is no doubt that we have made great strides in HIV prevention in the United States – decreasing new HIV infections from over 130,000 down to an estimated 56,300 annually. We have also witnessed great successes with the advent of new HIV treatments that have prolonged the lives of many individuals already living with the disease. And we have seen the overall death rates from AIDS drop considerably in the United States.

*While we have many accomplishments for which to be proud, the theme of our 20th Anniversary year is – **It's All About the Future!** At the National AIDS Fund, we believe this is no time to rest on our laurels. We must hold ourselves and our grantees, collaborators, and colleagues accountable for delivering **results that endure.***

We have run two-thirds of the proverbial race; why would we stop now? In fact, today more than ever, there is hope that by investing the bulk of our collective resources in the communities and geographic regions of the country that are most impacted by HIV/AIDS, we can significantly reduce new HIV infections among communities of color, young MSM (men who have sex with men), women, injection drug users, and our youth. The idea that we can actually end the epidemic as we know it is within reach – we can and must Finish the Race.

In our newest three-year strategic plan, we boldly state that we intend to strategically invest all of our resources to be the leading philanthropic catalyst that supports community-driven solutions to end the HIV/AIDS epidemic in every community in the United States by 2030. To do this takes great courage, and we can't do it alone. We need your leadership and support!

*While there are many AIDS organizations out there, the National AIDS Fund is unique. NAF is the **only** national AIDS organization that exists solely to raise funds and provide guidance that supports community efforts to prevent new HIV infections and care for people living with HIV/AIDS. We do this by seeking excellence in three strategic areas:*

- 1. DEVELOPING LEADERSHIP*
- 2. LEVERAGING RESOURCES*
- 3. FOSTERING COMMUNITY INNOVATION*

Thank you for all you have already done to help stop HIV/AIDS. But we need your continued support. WE – individuals, foundations, and corporations – have the power to set a different course. Together, we can use the resources, tools, and talents that each of us has been given to stop this epidemic. We've run most of the race – join us in Crossing the Finish Line!

Because Every Life Matters, Every Dollar Counts and.....

It's All About the Future!

Sincerely,

Kandy Ferree
President & CEO

Denise M. Clark
Chair, Board of Trustees

WHAT DO YOU DO WHEN YOU'VE DONE SO MUCH YET HAVE SO MUCH MORE TO DO?

How does an organization look at the prospect of turning 20 years old, acknowledge all that has been accomplished and continue to inspire individuals, the country, and the world to finish the race?

The National AIDS Fund — donors, funders, staff, the Board of Trustees, Community Partnerships, volunteers, and others — asked that question through a several-month process of studying our role and accomplishments these past two decades, and what the United States needs to conquer AIDS.

Applying business principles to our work, as we have before, is the answer. We learned from the experts that “re-branding,” as part of a new communications and marketing strategy, would support our efforts to increase awareness about the ongoing impact of HIV/AIDS in the United States, focus attention on the populations most impacted by HIV/AIDS, and inspire donors to join us in envisioning a country without HIV/AIDS.

More than producing an appealing new logo that attracts people to take a second, closer look, branding is a process of defining organizational identity.



THE NATIONAL AIDS FUND IS ABOUT: COMMUNITY. DIVERSITY. PHILANTHROPY.

COMMUNITY. The National AIDS Fund was built on a belief that the best HIV prevention and care solutions are developed and tailored to meet the unique needs of individuals in their local communities. We seek to marshal national resources and direct them to communities across the United States that are most affected by HIV/AIDS or where services would otherwise not exist without our support. Through our expanding network of Community Partnerships, we are developing leaders, leveraging resources, and fostering community innovation.

DIVERSITY. Soak in the diversity that represents this country and the National AIDS Fund. Over the years, the impact of HIV/AIDS has expanded to reach every population in the United States. As the face of the epidemic evolves, so too must our programs and our community investment strategies. At the National AIDS Fund, we are committed to investing the bulk of our resources in those communities and populations that are most impacted by HIV/AIDS.

PHILANTHROPY. Dollars go far through the National AIDS Fund. Through our Challenge Grants program, we turn every dollar we raise into \$3 when our grants are matched by our local Community Partnerships. Our Community Partnerships, national programs, and special initiatives — like GENERATIONS, AmeriCorps/Caring Counts, Gulf Coast Relief Fund, Southern REACH, and Prison Health — provide donors with the ability to make a single donation to NAF and change lives in communities all across the United States.

COMMUNITY PARTNERSHIPS PROVIDE NATION WITH A MODEL FOR PUBLIC HEALTH AND SOCIAL JUSTICE PHILANTHROPY

Through our unique network of Community Partnerships, the National AIDS Fund supports more than 400 grassroots organizations annually, which provide HIV prevention, care, and support services to populations most impacted by HIV/AIDS.

Anyone and everyone can become infected with HIV, but some are more directly affected than others. The face of the epidemic has expanded to include people of color, youth, and women. People with limited access to information and health care, or who are in poverty, suffer most.

We don't wait for people to come to us. We find those in need and link them to the services that will help them.

“Funding from the National AIDS Fund has been instrumental in helping us build our HIV prevention and care support system to assure long-term sustainability in anticipating the needs of our community as we fight the epidemic.

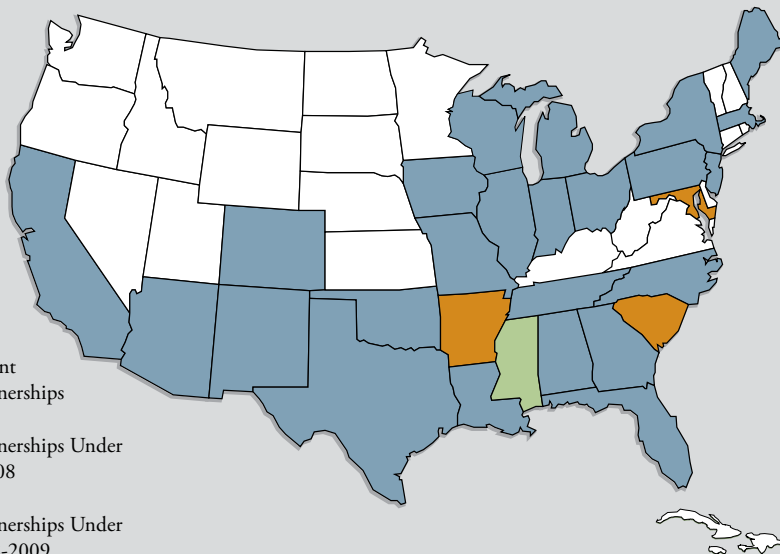
Jamey Rousey, program manager, Atlanta AIDS Partnership Fund, a National AIDS Fund Community Partnership”

The agencies the National AIDS Fund assists use evidence-based strategies along with counseling to help individuals learn how to prevent HIV. While the methodology we use has been proven to work, the counseling enables individuals to get questions answered or deal with special needs. Using just one example as to why, it's one thing to tell someone to use a condom and show him or her proper use, and quite another to help someone convince his or her partner to use one. We fund programs that work, encourage innovation to learn new strategies that prevent HIV, and link people to HIV care.

Since 1988, the National AIDS Fund has invested and marshaled more than \$150 million through our Challenge Grants program that helps raise money for Community Partnerships toward eliminating HIV.

NATIONAL AIDS FUND PRESENCE IN THE UNITED STATES

Help Us Reach Our Goal for the United States: the National AIDS Fund will expand its Community Partnership Network, with an initial focus on the South where the incidence of HIV has been rising and where services have been minimal, to establish a presence in every state and U.S. territory.



CHALLENGE GRANTS INVOLVE THE ENTIRE COMMUNITY IN GIVING

\$1 = \$3; \$35 = \$105; \$100 = \$300; \$1000 = \$3000; \$3000 = \$9000; \$10,000 = \$30,000 ...
 What better investment do you know of than one that triples?

When the National AIDS Fund created the Challenge Grants program, our motto, “*Every life matters, every dollar counts*” was realized three-fold. All donors become phenomenal instruments toward eliminating AIDS.

Fueled by numerous National AIDS Fund contributors, especially the Elton John AIDS Foundation, when a Community Partnership receives a Challenge Grant, its “challenge” is to raise two dollars locally for every one provided by the National AIDS Fund.

Communities attract local businesses, foundations, and individuals, and carve a revered role for everyone: donor in the race to eradicate AIDS. Going a step further, communities become energized to build services and send out the message: Prevent HIV.

The Challenge Grant program this year enabled nearly \$9 million to be raised to pay for HIV prevention, care, and services targeted to communities most impacted by HIV/AIDS.

2007 GRANT MAKING TOTALS	
Community Partnership	Total Community Partnership Grantmaking
Alabama AIDS Fund- State of Alabama	\$ 75,000
Community AIDS Partnership of the Capital Region - Albany, NY	196,205
Atlanta AIDS Partnership Fund - Atlanta, GA	710,000
Broward Community AIDS Partnership - Ft. Lauderdale, FL	195,000
Charlotte Region, NC Direct Grantmaking	45,000
AIDS Foundation of Chicago - Chicago, IL	1,221,594
HIV/AIDS Funding Collaborative - Cleveland, OH	428,403
Colorado HIV/AIDS Community Partnership- State of Colorado	112,500
South Florida Community AIDS Partnership - Miami-Dade, FL	360,000
Border AIDS Partnership - El Paso, TX Border Region	175,649
Guilford Community AIDS Partnership - Greensboro, NC	243,750
The Greater Harrisburg AIDS Fund - Harrisburg, PA	95,100
AIDS Foundation Houston - Houston, TX	75,000
Indiana AIDS Fund - State of Indiana	298,281
Iowa Community AIDS Partnership - Cedar Rapids Region, IA	-
Heart of America Community AIDS Partnership - Kansas City, MO	243,950
Los Angeles, CA Direct Grantmaking	100,000
Louisiana Community AIDS Partnership- State of Louisiana	95,500
Maine Community AIDS Partnership - State of Maine	36,000
Massachusetts Community AIDS Partnership - Massachusetts	200,000
Mid-South AIDS Fund - Memphis, TN	-
Michigan AIDS Fund - State of Michigan	277,175
New Jersey AIDS Partnership - State of New Jersey	450,000
New Mexico Community AIDS Partnership - State of New Mexico	141,500
New York City AIDS Fund - New York, NY	738,000
San Diego HIV/AIDS Funding Collaborative - San Diego, CA	470,081
Northern CA Interim Partnership -- San Fran/Oakland Bay Area	309,900
Pima County HIV/AIDS CARE Consortium - Tucson, AZ	-
Tulsa Community AIDS Partnership - Tulsa, OK	203,736
Ventura County AIDS Partnership - Ventura, CA	125,036
Washington AIDS Partnership - Washington, DC Region	1,228,000
TOTAL	\$8,850,360



Energized to promote safe behavior, this Bronx, NY, student in the LEAP Love Heals class, posts this flyer in a high school bathroom. Run by the Alison Gertz Foundation for AIDS Education, the program is funded by the New York City AIDS Fund with support from the National AIDS Fund.

The way to stop HIV is to teach people how to prevent HIV and give them the tools to do so.

SPECIAL INITIATIVE:

GULF COAST HIV/AIDS RELIEF FUND SERVES HIV/AIDS AGENCIES IMPACTED BY HURRICANES KATRINA & RITA

“

If it wasn't for the emergency funding we got from the National AIDS Fund, we wouldn't be here today. They helped us re-build. They gave us hope. They got resources directly to us for what we really needed. And, unlike a lot of funders, they got it here fast. The National AIDS Fund did much more than provide money – they became our friends, our allies, and our advisors when things were really tough.

Vicki Weeks, executive director, Belle Reve, New Orleans, a Gulf Coast HIV/AIDS Relief Fund grantee, of life after Hurricane Katrina ”

Debris was everywhere – and much of it remains. Belle Reve, a residential and care facility, houses people who are living with HIV/AIDS, and facilitates their move toward living independently. Soon after the disaster, the National AIDS Fund realized that few would assist those agencies helping people living with HIV/AIDS – the disease could spread, people could die. Gulf Coast HIV/AIDS Relief Fund grants continue to be made to affected counties in Alabama, Louisiana, and Mississippi helping agencies strengthen and improve their capacity to serve residents of this stricken area. The National AIDS Fund's initiative, along with funding from the Ford Foundation, is providing grants for rebuilding of HIV/AIDS services in the Gulf Coast.

SPECIAL INITIATIVE:

SOUTHERN REACH TACKLES GROWING HIV/AIDS CRISIS IN SOUTH

Responding to the AIDS crisis in the southern United States, the National AIDS Fund launched an initiative to provide grants and technical assistance to community-based organizations in nine Southern states with the goal of broadening and strengthening community capacity and advocacy efforts to address HIV/AIDS in marginalized, at-risk populations.

Southern REACH, supported with grants from the Ford Foundation and the Elton John AIDS Foundation, was announced via news articles in the media telling the story of the dramatic increase of HIV in the South. The most impacted populations: women and African Americans.

Problems of poverty, poor education, and limited community resources are among the reasons individuals in the South are especially impacted by HIV/AIDS.

Non-profit community-based organizations in Alabama, Florida, Georgia, Louisiana, Mississippi, North Carolina and South Carolina, and Tennessee have been provided with strategic general operating program grants because they have demonstrated ability to reach priority populations with HIV prevention and care services or to lead policy and advocacy efforts.



Today, three years after Hurricane Katrina ravaged New Orleans, most of the 9th Ward remains desolate.

The South has accounted for nearly half (46%) of new AIDS cases, as reported in 2006.

Centers for Disease Control and Prevention, 2008.

SPECIAL INITIATIVE:

GENERATIONS – TEACH WOMEN AND GIRLS TO PREVENT HIV AND THE RESULTS WILL ENDURE FOR GENERATIONS

Recognizing the critical need for prevention strategies to curb the increasing rates of HIV transmission among women and girls, the *GENERATIONS* initiative teaches women and girls to empower themselves.

In 2005, the two-year *GENERATIONS* initiative began with grants through Johnson & Johnson that enabled eight organizations to receive technical assistance as well as funding to design, implement, and evaluate HIV prevention programs.

Building on the first series, *GENERATIONS II* focuses on evidence-based HIV prevention interventions for eight grantees supported through funding awarded by Johnson & Johnson with additional funding and assistance provided by the National AIDS Fund.

“ I wish the National AIDS Fund could become the ‘Gold Standard’ by which funders would approach grantees – they respect the integrity of strategies that work, but they help fine-tune to try new approaches proving successful with our people.

Amber Graham, program director, Mothers’ Voices, Miami, a *GENERATIONS I* grantee ”

GENERATIONS is guided by comprehensive technical assistance from a group of nationally recognized HIV prevention scientists, program design specialists, and evaluators, led by Dr. Cynthia A. Gómez, director, Health Equity Initiative, and professor, Department of Health Education, at San Francisco State University and National AIDS Fund trustee.

“ This [HIV prevention] program was definitely a reality check!

Participant in My Children, My Sisters, Myself, run by the Gaston, NC, Health Department, a *GENERATIONS II* grantee ”



My Sisters, Myself (MMM), Gaston (NC) Health Dept., GEN I, students complete a knowledge assessment to determine how much they've learned about preventing HIV.

Within their 20-24 age group, in the U.S., females represent 28% of AIDS cases.

Centers for Disease Control and Prevention, 2005.

SPECIAL INITIATIVE:

PRISON HEALTH – TEACH INCARCERATED INDIVIDUALS ABOUT HIV/AIDS AND THEY PROTECT THEMSELVES AND THEIR FAMILIES

“ When you empower a person who is imprisoned – teach him or her self-respect through health care – you release a person ready to live better and more responsibly in the community. The National AIDS Fund is not afraid to take on important social justice issues like working with individuals affected by incarceration. They believe every life matters.

Rev. Doris Green, director of correctional health and community affairs, AIDS Foundation of Chicago, a National AIDS Fund Community Partnership

The Prison Health Initiative is one of the best examples of the National AIDS Fund credo: “Every life matters, every dollar counts.”

As the impact of the HIV/AIDS epidemic has broadened, prevention and care services for those affected by incarceration has become a critical need. Until now, there has been no privately-funded national initiative to support the development of programs across the country nor to raise the visibility of the issues surrounding HIV/AIDS in correctional settings.

Prevention, care, and rights for individuals and families affected by incarceration are the focus of the Prison Health Initiative, begun this year as a pilot grant program after an intensive needs assessment. Grantees are community-based organizations working within or in collaboration with prisons, jails, or detention centers on HIV/AIDS, either in correctional settings or the community.

Organizations are using the grants toward direct service, advocacy, and/or policy activities occurring in National AIDS Fund Community Partnership jurisdictions. Work is building toward issuing new grants that will create sustainable systems of peer-based HIV prevention interventions, community reintegration for people living with HIV/AIDS, and community collaborations addressing the intersection of HIV/AIDS and incarceration.

The Elton John AIDS Foundation, M.A.C. AIDS Fund, and National AIDS Fund were funding partners in launching this important national initiative.

“ They all deserve the education and the skills-building and now they will have the opportunity to participate in class.

Paula French, co-executive director, Step-Up, Indianapolis, Prison Health Initiative grantee



“Ethnic & Cultural Pride” builds the strengths of these incarcerated women in the Orange County, Santa Ana, CA, adult women’s jail, with discussions of the role culture plays in relationships, sexual power, and the importance of being informed about HIV/AIDS. Run by the Orange County Bar Foundation.

The AIDS prevalence in 2003 was 51% higher in state and federal prisons than in the general U.S. population.

U.S. Department of Justice, Bureau of Justice Statistics, September 2005.

INSPIRED TO BECOME THE NEXT GENERATION OF PUBLIC HEALTH AND HIV PREVENTION LEADERS: AMERICORPS/CARING COUNTS

Students taking leave from college, boosting their service training; mid-level employees changing careers or heeding the call to give back; retirees called to second careers or wanting to devote their lives to help others, are all among the special people who become AmeriCorps/Caring Counts members. For one year, through the National AIDS Fund AmeriCorps/Caring Counts program, they dedicate their lives to community service toward eliminating HIV and helping care for those who are infected.

In its thirteenth year, our members have been providing more than of 70,000 hours of direct service annually. In 2007 alone, they also recruited and managed about 1900 additional volunteers, who helped implement hundreds of community service projects. Those volunteers gave 8200 hours of service.

Seven National AIDS Fund Community Partnerships participate by managing members who serve in programs where they work as HIV prevention educators, HIV antibody testers and counselors, outreach specialists, care coordinators for those living with HIV/AIDS, and hospice and/or residential caregivers for people living with HIV/AIDS. The sites are:

- ALBUQUERQUE/SANTA FE, NM
- CHARLOTTE, NC
- CHICAGO, IL
- DETROIT, MI
- INDIANAPOLIS, IN
- TULSA, OK
- WASHINGTON, DC

AmeriCorps/Caring Counts is made possible through a public-private partnership of the National AIDS Fund, the Corporation for National & Community Service, and the MetLife Foundation. Since 1997, the MetLife Foundation has partnered with us to host the Caring Counts Awards Program highlighting volunteerism and lifelong community service.



During a community service project, the 2007-2008 AmeriCorps/Caring Counts Team Albuquerque/Santa Fe, New Mexico, helps a local family build a new Habitat for Humanity home.

At least half of new HIV infections are among people under age 25 in the United States.

Centers for Disease Control and Prevention, 2005.



Taking What We Learned into Vocations: Alumni



AmeriCorps/Caring Counts alumna, Cora Giddens, presents at the National HIV Prevention Conference in Atlanta, December 2007, using examples from her work as a coordinator and research associate at the University of Texas Southwestern (Dallas) Medical Center. She was the team coordinator in Tulsa for the 1997-1998 service year, placed at the Regional AIDS Interfaith Network (RAIN).



As a deacon in Dulin Methodist Church, Falls Church, VA, AmeriCorps/Caring Counts alumna, Paul Perez, preaches the word: If you engage in sex, make it safer sex. His advocacy extends to the variety of issues that relate to HIV/AIDS and his audience includes church leaders. He served in Detroit at Sinai-Grace HIV/AIDS Clinic, for the 2002-2003 service year. His work included HIV testing and counseling.

COLLABORATION: ELTON JOHN AIDS FOUNDATION

Since its establishment in 1992 by founder and chairman Sir Elton John, the Elton John AIDS Foundation (EJAF) has raised over \$150 million to support HIV/AIDS prevention and service programs in 55 countries around the globe. Today, EJAF is one of the world's leading nonprofit HIV/AIDS organizations supporting community-based prevention education programs, harm reduction programs, and direct services to persons living with HIV/AIDS, especially populations with special needs. EJAF's current grant-making priorities target HIV prevention programs in the Southern United States, the Caribbean, and Latin America; HIV prevention and care services for highly marginalized and vulnerable populations; and HIV/AIDS prevention education and the promotion of sexual health for adolescents.

In 1993, EJAF established a grant making collaboration with the National AIDS Fund to facilitate the most cost-effective distribution of grants to communities and populations most impacted by

HIV/AIDS. Through this partnership, EJAF provides Challenge Grants to NAF's growing national network of Community Partnerships. On average, Community Partnerships leverage an additional \$2 locally for every \$1 provided by EJAF through NAF.

During 2007, EJAF made its largest annual investment in this partnership with NAF, totaling nearly \$3 million in commitments that extend into 2008. This unprecedented commitment included over \$2 million in support of NAF's Community Partnership network, with additional special funding dedicated to the expansion of the network into the Southern United States, as well as significant investments in special initiatives focused on incarcerated populations and people newly released from prison and enhancing NAF's overall operating capacity.

The 15-year collaboration between NAF and EJAF is an exemplary model of responsible, strategic philanthropy that maximizes the strengths of both organizations.



"In America we team with the National AIDS Fund, and we have done so ever since we started, because giving the money away is easy, but knowing where to give it is hard."

Sir Elton John

More than half of the African Americans living with AIDS and close to 60% of newly reported AIDS cases among African Americans in 2006 have been in the Southern United States.

Centers for Disease Control and Prevention, 2008.

TELL THE WORLD THE MESSAGE AND THEY WILL HEAR; CAMPAIGN SO THEY WILL LISTEN:

Cause marketing and awareness campaigns are effective strategies the National AIDS Fund employs with for-profit companies to raise money and awareness among new target audiences. Corporations working with the National AIDS Fund also find the strategy a win-win because individuals want to support HIV/AIDS and are often more apt to purchase a product or service if a portion of the revenue will be donated. Often times, the HIV prevention messages we provide are the main draw that brings in new people.

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LIGHT TO UNITE, WORLD AIDS DAY

Filled with facts and personal stories, a powerful website featured glowing, virtual candles lit by visitors who signed on from around the world, filled with facts and personal stories, lighttounite.org, provided a cyber-space meeting ground to commemorate and take action by donating to the National AIDS Fund on World AIDS Day through a collaboration between the National AIDS Fund and Bristol-Myers Squibb.

Advertising, news articles, live radio interviews, special events, and more were all a part of this year's Light to Unite, the largest U.S. World AIDS Day awareness campaign.

For three years now, Light to Unite has galvanized the nation to get up to date and do something about the epidemic. World AIDS Day, we reasoned, is more than a time to mourn those who have needlessly passed. It's even more than a day to advocate for those in need. This campaign stimulates people to contribute, get involved, and support the only way to end AIDS: Prevent HIV.



i'm MAKING A DIFFERENCE

Young people will use a product, Microsoft Corporation learned, if the company donates part of the profit to a charity like the National AIDS Fund. In addition to the contributions, the i'm Initiative creates new opportunities for communicating about National AIDS Fund programs, how to get involved and support HIV prevention, and how to stop the epidemic from spreading.



Ramon Reyes spreads the word about how to practice sex safely through the i'm Making a Difference campaign's video on im.live.com. Co-produced by mtvU, Ramon was also a screen star at university airings nationwide. The episode has been nominated for several awards, including an Emmy. An AmeriCorps/Caring Counts member, Ramon is also a student at Indiana University-Purdue University, Indianapolis.

“The i'm™ Initiative from Microsoft™ makes helping social causes easy. Every time you use Windows Live™ Messenger or Windows Live Hotmail®, our free webmail service, we'll share a portion of our advertising revenue with some of the world's most effective social cause organizations.”

im.live.com

Spotlight on a Prevention Club Member: Why I Donate to the National AIDS Fund

People contribute to the National AIDS Fund for many reasons – some don't personally know someone infected with HIV, but realize it's critical to do everything possible, strategically, to use dollars wisely to eradicate the epidemic. They want a country in which disease prevention is the norm. They want a world safer for their children.

The following Northern California woman recently joined the Prevention Club, committing \$1000 a year for three years, after a previous generous donation to the National AIDS Fund.

Why I Chose the National AIDS Fund

"I chose the National AIDS Fund because, while I have been active in fundraising for various AIDS organizations, they have been local or regional. I wanted to make a commitment to do something on the level that might reach more in the country.

"I hope my small contribution to NAF shows that I value all who are fighting this disease, whether it's in their medical offices, their laboratories, or even their own bodies."

How I Came to Care About HIV/AIDS

"I am a retired physician, and even in the early days of the epidemic worked at educating people about it — primarily in schools and in the workplace — having always believed that education ... needs to be spread.

"Personally and professionally, I deal with people who are suffering, have held their hands as they lost the battle. I know that how people respond to this epidemic might make the difference in how many hands I'll need to hold in the future."

What Caused My Family and I to Make the Choice to Donate

"My family and I have a tradition at the holidays that rather than giving each other expensive gifts, we each choose a charity and make a donation.

"It's a very important issue to me."

While this physician and donor asked that her name not be used to help protect the privacy of those with whom she works, she agreed to this feature to help motivate others to make the decision to set aside dollars to fight HIV/AIDS today.

An estimated 56,300 infections per year, down from more than 130,000 in the United States in the 1980s.

Centers for Disease Control and Prevention, 2008.

Twenty-five percent of the people who have HIV in the United States don't know it because they haven't been tested .

Centers for Disease Control and Prevention, 2004.



There is no

EVERY LIFE MATTERS, EVERY DOLLAR COUNTS: WAYS TO GIVE

BECOME A NATIONAL AIDS FUND MEMBER ...

\$35 or more is a major step toward preventing HIV's spread across the United States.

BECOME A SUSTAINING MEMBER ...

With a **monthly pledge of at least \$10** automatically charged to your credit card, your membership strengthens our impact in communities across the country.

JOIN THE PREVENTION CLUB ...

Enroll with a select group of leaders whose generous support helps fund our critical work. Prevention Club membership — an **annual contribution of \$1,000 a year for each of three years** — provides us with the ability to promote leadership and generate resources for Community Partnerships throughout the country.

ENTER THE LEADERSHIP CIRCLE ...

Major Donors who make an **annual gift of \$10,000 or more** provide vision, leadership, and resources that are essential to our work and mission.

Any contribution can be made as a Gift Membership or Memorial Gift.


BENEFITS FOR ALL MEMBERS:

- Quarterly e-bulletin to keep members informed of the work your contributions help accomplish in HIV/AIDS prevention across the country.
- Priority notification of National AIDS Fund events, including opportunities to meet leaders from your local Community Partnership.
- Recognition in the Annual Report.
- Satisfaction in knowing that your personal involvement is making a difference.

BENEFITS FOR MAJOR DONORS:

Major Donors—those giving \$10,000 or more—in addition to the benefits all members receive, will receive invitations to exclusive events with nationally recognized leaders, celebrities, and members who share your strong commitment to ending AIDS.

vaccine, no cure in the near future.



NAMED FUNDS: TO LAST FOREVER

Donors who wish to make a gift that lasts forever are invited to create a **Named Fund** in honor of an individual, family, or institution. **Named Funds** are permanently endowed and can be started with any size contribution, but must reach \$10,000 or more within five years. A **Named Fund** allows a donor or group of individuals to make ongoing contributions and grow the corpus of the Fund while supporting current programs out of the Fund's annual earnings.

For more information, call a member of our Donor Relations or Finance staff at (202)408-4848.

PLANNED GIVING: CREATE A LEGACY

Include the National AIDS Fund in your estate plans or will to secure the future of HIV/AIDS prevention and health care access for underserved populations across America.

Planned Giving supporters have dedicated all or a portion of their assets to create a legacy through life-saving HIV/AIDS prevention and to ensure that all Americans will have access to the best prevention and care regardless of income, gender, sexual orientation, race, or location in the United States. When you include NAF in your will or estate plans, please let us know so we can acknowledge your future support.



FOUR STARS — the highest possible — for financial efficiency and effectiveness from America's largest independent evaluator of charities was awarded to the National AIDS Fund.

Unique for many charities, most — \$.89 — of what is donated to the National AIDS Fund goes directly to programs.

[AIDSFUND.ORG/SUPPORTNAF](https://aidsfund.org/supportnaf)

CORPORATE/FOUNDATION DONORS

\$2,000,000 & ABOVE

- Elton John AIDS Foundation
- Ford Foundation

\$1,000,000 & \$1,999,999

- Johnson & Johnson

\$500,000 - \$999,999

- Corporation for National Community Service

\$250,000 - \$499,999

- Bristol Myers-Squibb Company
- MetLife Foundation

\$100,000 - \$249,999

- Red Ribbon Foundation

\$10,000 - \$99,999

- The Furnessville Foundation
- Johnson & Johnson Matching Gift Program
- Nordstrom
- Roche

\$5,000 - \$9,999

- IBM International Foundation

\$1,000 - \$4,999

- Chapel of Hope
- Citigroup Global Impact Funding Trust
- Heartfelt Charity Cards
- The William and Flora Hewlett Foundation Matching Gift Program
- Icon Nicholson, LLC
- The Key Foundation
- MTV Networks
- Network for Good
- Newman's Own Foundation
- Principle Life Insurance Company Matching Gift Program
- Adam J. Richter Charitable Trust
- Superior Products

\$500 - \$999

- Delaware Valley Legacy Fund
- The Gottwald Foundation
- New York Life Insurance
- Pharmacy & Therapeutics Society
- RepNation Media, LLC
- Russound
- The Salvation Army National Corporation
- Tides Foundation
- Youth Crime Watch of America

\$100 - \$500

- Brookfield Central High School
- Hotel Monaco Chicago
- JustGive.org
- HGX Creative
- Kappa Beta Gamma
- Keystone Dental
- Lovett Productions
- Montgomery County Community College
- Princeton University Chapel
- University of California, Berkeley
- Waiters To Go
- Wolf, Block, Schorr and Solis-Cohen, LLP

\$1 - \$99

- Argonaut Hotel San Francisco
- Dayton Foundation Depository, Inc.
- Fond du Lac High School
- GoodSearch
- Hase/Schannen Research Associates, Inc.
- Hotel Allegro Chicago
- Hotel Burnham Chicago
- Hotel Monaco Denver
- Paramount Farming Company

ELTON JOHN AIDS FOUNDATION  FORD FOUNDATION

Johnson & Johnson

Corporation for
NATIONAL &
COMMUNITY
SERVICE 

MetLife Foundation



Bristol-Myers Squibb Company



The Furnessville Foundation



RED RIBBON
FOUNDATION

INDIVIDUAL DONATIONS

LEADERSHIP CIRCLE – ANNUAL GIFTS OF \$10,000 OR MORE

- Dr. Gary & Peggy Noble

PREVENTION CLUB – ANNUAL GIFTS OF \$1,000 FOR THREE CONSECUTIVE YEARS

- Carolyn Cozart & Michael Manushaw
- Kandy Ferree & Laine Nauman
- Grant & Elizabeth Thompson
- Virginia Wulff

\$5,000 - \$9,999

- Betsy Bernard & Laurie Peter

\$2,500 - \$4,999

- Dr. Sara Seims
- Constance K. Weaver

\$1,000 - \$2,499

- Theodore Allison
- Judith Billings
- Denise Clark & Gina Martin
- Dr. Elaine Daniels
- Ralph Douglas
- Dr. Cynthia A. Gómez
- Sue Guynn
- Susan Klooz
- Tony Lane-Roberts
- Patrick McGeehin
- Rosemary Misko
- August B. Schwarz
- William Singleton
- Vivian Wilson-Cohen

\$500 - \$999

- Scott Campbell
- Peter Dugan
- Gilbert Funk
- Teresa Gallo
- Daniel Harris
- Karen Huskins
- Mark Ishaug
- Gina Longarzo, Esq.
- Denise Nyars
- Joel & Janie Rhein
- Kenneth Sharkey
- Dr. Matthew Studer
- Chuck Walrad
- Sue Whitwell

\$250 - \$499

- Eileen Blumenthal
- Mr. & Mrs. Horace K. Corbin, III

- Victor Davila
- Mary Virginia Dotzauer
- Lynne Goodwin
- A. Roger Greenway
- Gregory Guy
- Kelly Mahoney
- Suzanne Mead & John Long
- Robyn Meyers
- Gerald E. O'Loughlin
- Kurt & Pam Organista
- Barbara Peda
- Michael & Sara Rhein
- Elinor Y. Sachse
- Margaret B. Schroeder
- Lisa Simoni
- Dr. G. D. Thal
- Stephen D. Wick
- Jonathan R. Yaged

\$100 - \$249

- Justin Barrett
- Dennis Branagh
- Nazir A. Brelvi
- Patricia S. Brown
- Billy Chien
- Tony Coehlo
- Annette J. Cook
- MaryAnn Cugini
- Lynn DeMott
- Deonne R. Dixon
- Erin Eckerberg
- Bradley J. Ettleman
- George Felder III
- Dr. William Freeman & Carolyn Robbins
- Deanna Geddie
- Gregory Goldner
- Joellen P. Garber Gross
- Scot Gugle
- S. Nathanael Gutwirth
- Kimberley Hinton
- Terry Joyce
- Claire Karol-Foster
- James P. Keenan
- Kelli Kolling
- James LaFortune
- Lynne E. Hamilton Lang
- Catherine J. Lent & John R. Smith
- Tonya J. Loveless
- Steven Harkins
- Dorian Leslie
- Sandra Mato
- Jeff Nelson

- Zoanne Nelson
- George M. Page
- Cheryl L. Paterson
- Cory & Maya Poreé
- Deanna Praud
- Joan Rachlin, JD, MPH
- Marna Rehage
- Gregory & Olga Reznick
- James E. Rhein
- Michael Ritter
- Debra Roth
- Suzanne Ruffo
- Michael Smaldone
- Connie R. & Harry L. Snyder
- Jim Wake
- Bryan & Pamela Wilt
- Deborah A. Woodley
- Susan Yablans

\$1 - \$99

- Diana F. Aarons
- Katherine L. Andre
- Elvira R. Aquayo
- Darrel Axtell
- Keith Barbee
- Robert J. Barsale
- Keji R. Baruwa
- Mark Beauchamp
- Ramin Behravan
- Mary L. Benusa
- Kate Boffeli
- Ellen Bonnell
- Kaili Bones
- Erica Braun
- Lester R. Breeze
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- Benjamin Brown
- John L. Brundage
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- Antonio Castanon
- Roderick V. Coe
- Ronalta J. Conn
- Christine Consalvi
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- James Cuebas
- Margaret R. Cunha
- Jennifer Davidson
- Shondra Davis
- David M. De Polo
- George Dodge
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- Judy Eakle
- Anne M. Eerkes

- Aemar Eufemio
- Sheila Fiedler
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- Karen A. Grady
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- Trevor Hennings
- Roy H. Herte
- Tabitha Hitchens
- Marilyn L. Horst
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- Hortense T. Hunter
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- Denise Irely
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- Ronald L. Johnson
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- Suzanne Kinsky
- Christine D. Kuenning
- Melissa R. Kuzner
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- John McKay
- Kristen McKenzie
- Mandy D. McManaman
- Carol G. Miller
- Nancy L. Morgan
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- Frank Napoli
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- Denise Paravate
- David Parker
- Raul A. Perez
- Linda S. Petersen
- Regina Pietras
- Ellen S. Pifer
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- Natasha V. Porter

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- Jamie Rhein
- Tyler Rickettson
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- Bert B. Rozowski
- Areg Sahakian
- Patricia M. Scanlon
- Robert E. Schlyer
- Catherine E. Screen
- Ben Shichman
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- Jon C. Solomon
- Constance L. Soltero
- Clint Stewart
- Dr. Nicole Sundene
- Asuncion Suren
- Jason K. Tumminello
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- Molly A. Waxman
- Erica A. Webber
- Mark D. Webster
- Vicki Weeks
- Kristiana M. Weseloh
- Jeanette Williamson
- Virginia E. Wright
- Edward W. Wlotko
- Mary Wyss
- Shannon E. Wyss
- Rachel A. Zarate
- Barbara Zibordi

NATIONAL AIDS FUND ENDOWMENTS

- David E. Rogers
Innovation Fund
- John Taylor Fund (2008)

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

FOR THE YEAR ENDED DECEMBER 31, 2007
WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED DECEMBER 31, 2006

	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	2007 TOTAL	2006 TOTAL
REVENUE AND SUPPORT					
GRANTS AND CONTRIBUTIONS	\$ 800,924	\$ 7,310,125	\$ 1,359,252	\$ 9,470,301	\$ 5,064,166
FEDERAL GRANTS	-	617,400	-	617,400	541,800
INVESTMENT INCOME	338,837	8,647	-	347,484	149,153
IN-KIND REVENUE	16,954	-	-	16,954	9,540
OTHER INCOME	-	-	-	-	3,846
NET ASSETS RELEASED FROM RESTRICTIONS:	-	-	-	-	-
SATISFACTION OF PROGRAM RESTRICTIONS	5,902,332	(5,902,332)	-	-	-
TOTAL REVENUE & SUPPORT	7,059,047	2,033,840	1,359,252	10,452,139	5,768,523
EXPENSES					
PROGRAM SERVICES	6,300,213	-	-	6,300,213	4,806,578
FUNDRAISING	363,153	-	-	363,153	221,267
GENERAL AND ADMINISTRATIVE	-	-	-	-	-
TOTAL EXPENSES	6,663,366	-	-	6,663,366	5,027,845
REALIZED LOSS ON INVESTMENTS	-	-	-	-	12,056
UNREALIZED LOSS ON INVESTMENTS	-	38,691	-	38,691	-
LOSS DUE TO CANCELLATION OF GRANT	56,812	-	-	56,812	14,403
TOTAL EXPENSES AND LOSSES	6,720,178	38,691	-	6,758,869	5,054,304
CHANGE IN NET ASSETS	338,869	1,995,149	1,359,252	3,693,270	714,219
NET ASSETS, BEGINNING OF YEAR	760,286	1,592,985	-	2,353,271	1,639,052
NET ASSETS, END OF YEAR	\$ 1,099,155	\$ 3,588,134	\$ 1,359,252	\$ 6,046,541	\$ 2,353,271

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STATEMENT OF FUNCTIONAL EXPENSE

FOR THE YEAR ENDED DECEMBER 31, 2007
(WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED DECEMBER 31, 2006)

	TOTAL PROGRAM SERVICES	GENERAL & ADMIN.	FUNDRAISING	2007 TOTAL	2006 TOTAL
EXPENSES					
GRANTS	\$ 3,964,403	\$ -	\$ -	\$ 3,964,403	\$ 2,974,721
SALARIES AND BENEFITS (STAFF)	631,624	246,679	197,078	1,075,381	835,662
SALARIES AND BENEFITS (AMERICORP STIPEND)	638,885	-	-	638,885	562,063
OUTSIDE SERVICES	298,666	2,575	30,138	331,379	161,070
TRAVEL, LODGING AND MEALS	281,679	28,351	13,613	323,643	230,847
OFFICE EXPENSES	-	103,355	-	103,355	114,277
OTHER EXPENSES	12,318	20,818	55,841	88,977	62,191
PRINTING	37,908	7,067	12,879	57,854	22,675
TELEPHONE	16,335	2,560	3,051	21,946	19,306
SUPPLIES	20,188	6,395	679	27,262	25,074
POSTAGE	5,413	2,117	3,385	10,915	7,618
CONFERENCES AND MEETINGS	14,289	2,152	2,175	18,616	12,341
PROMOTION	-	-	750	750	-
ALLOCATED EXPENSES	378,505	(422,069)	43,564	-	-
TOTAL EXPENSES	\$ 6,300,213	\$ -	\$ 363,153	\$ 6,663,366	\$ 5,027,845

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CURRENT BOARD OF TRUSTEES & STAFF

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 East Providence, RI

Vice-Chair

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 Social Worker
 Harding Township, NJ

Treasurer

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 Employment Practices Division
 Wal-Mart Stores, Inc.
 Bentonville, AR

Secretary

CYNTHIA A. GÓMEZ, Ph.D.
 Director, Health Equity Initiative &
 Professor, Department of
 Health Education
 San Francisco State University
 San Francisco, CA

President & CEO

KANDY FERREE

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Front row (L to R): M. Ishaug, L. Peter, S. Seims, S. Campbell*

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Bristol-Myers Squibb
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Vice President, Marketing & Strategy
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New York, NY

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President & CEO
AIDS Foundation of Chicago
Chicago, IL

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Director of Women's Health Initiative
Howard University
Washington, DC

VALERIE MONTGOMERY RICE, M.D.

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Dean, School of Medicine
Meharry Medical College
Nashville, TN

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Border AIDS Partnership
Santa Teresa, NM

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Director, Population Program
The William and Flora Hewlett Foundation
Menlo Park, CA

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Retired Vice President, Medical & Public
Health Affairs
Johnson & Johnson
Far Hills, NJ

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 Front row (L to R): *K. Jones, M. Poreé, H. Hunter, M. Rhein*

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 Program Officer-AmeriCorps

LAUREN FAYISH
 Program Assistant

KANDY FERREE
 President & CEO

JOSH HALKO
 Finance & Administration Assistant

KIMBERLEY HINTON
 Deputy Director of Programs

HORTENSE HUNTER
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KEVIN JONES
 Donor Relations Officer

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 Program Associate (not shown)

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 Program Officer – Women’s Initiative

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MICHAEL RHEIN
 Director of Program & Resource Development

DEBRA ROTH
 Director of Communications & Marketing Strategy

ANGELA VAN CROFT
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BRYAN WILT
 Chief Fiscal Officer

SHANNON WYSS
 Program Associate



“Thanks to the National AIDS Fund, we no longer have to decide which at-risk youth receive life-saving HIV prevention education and which do not.”

**Paula French, Co-Executive Director
Step-Up, Inc., Indianapolis, IN
National AIDS Fund Prison Health Initiative grantee**

